

Exhibit III
SCHEDULE A OF THE NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT
Aggregated for all Direct Operations
For the Year Ended December 31, 2019

Agencies reporting: 2

Part A: Revenue

1. Title insurance written premiums	\$ 20,320,522
2. Less: Remitted title insurance premiums	4,064,105
3. Retained title insurance premiums	<u>16,256,417</u>
4. Other income	9,020,782
5. Total Revenue	<u>25,277,199</u>

Part B: Expenses

1. Employees' salaries and wages	12,292,403
2. Owners' and partners' salaries and wages	-
3. Employee benefits	2,662,954
4. Rent	1,312,005
5. Insurance	54,152
6. Legal expense	207
7. Licenses, taxes and fees	501,335
8. Title plant expense and maintenance	2,593,935
9. Office supplies	142,570
10. Depreciation	146,396
11. Automobile expense	72,881
12. Communication expense	226,827
13. Education expense	36,698
14. Bad debts	11,350
15. Interest expense	-
16. Employee travel and lodging	6,930
17. Loss and loss adjustment expense	-
18. Accounting and auditing expense	12,117
19. Public relations expense	139,867
20. Other expenses	2,033,416
21. Total Expenses	<u>22,246,043</u>

Part C: Net Income for Ratemaking Purposes

1. Income (Loss) from Operations	\$ 3,031,156
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Part D: Excluded Expenses

1. NMLTA lobbying expense	380
2. Direct lobbying expense	909
3. Political contributions	-
4. State and federal income tax expense	-
5. 1/2 of meals and entertainment expense	1,846
6. Penalties	-
7. Country club dues	12,502
8. Salaries in excess of salary cap	-
9. Other excluded expenses	-
10. Total Excluded Expenses	<u>15,637</u>

Part E: Net Income

1. Net income as reported on the books of the agency	<u>\$ 3,015,519</u>
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Part F: Equity

1. Total equity as reported on balance sheet of the agency	\$ 21,311,862
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Part G: Employees

1. Total number of employees	128
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