

Exhibit II
SCHEDULE A OF THE NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT - REVISED
Aggregated for all Affiliated Agents
For the Year Ended December 31, 2019

Agencies reporting: 5

Part A: Revenue	
1. Title insurance written premiums	\$ 35,337,146
2. Less: Remitted title insurance premiums	7,092,841
3. Retained title insurance premiums	<u>28,244,305</u>
4. Other income	11,732,182
5. Total Revenue	<u>39,976,487</u>
Part B: Expenses	
1. Employees' salaries and wages	18,962,185
2. Owners' and partners' salaries and wages	-
3. Employee benefits	3,494,458
4. Rent	1,843,882
5. Insurance	81,410
6. Legal expense	61,095
7. Licenses, taxes and fees	69,396
8. Title plant expense and maintenance	1,135,188
9. Office supplies	324,313
10. Depreciation	182,255
11. Automobile expense	45,645
12. Communication expense	378,039
13. Education expense	33,039
14. Bad debts	2,023
15. Interest expense	62
16. Employee travel and lodging	50,746
17. Loss and loss adjustment expense	515,400
18. Accounting and auditing expense	29,133
19. Public relations expense	403,092
20. Other expenses	3,920,562
21. Total Expenses	<u>31,531,923</u>
Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	\$ 8,444,564
Part D: Excluded Expenses	
1. NMLTA lobbying expense	588
2. Direct lobbying expense	2,227
3. Political contributions	56
4. State and federal income tax expense	1,439,000
5. 1/2 of meals and entertainment expense	73,572
6. Penalties	84
7. Country club dues	4,802
8. Salaries in excess of salary cap	-
9. Other excluded expenses	27,393
10. Total Excluded Expenses	<u>1,547,722</u>
Part E: Net Income	
1. Net income as reported on the books of the agency	<u>\$ 6,896,842</u>
Part F: Equity	
1. Total equity as reported on balance sheet of the agency	\$ 29,852,227
Part G: Employees	
1. Total number of employees	184