



**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2018*

**AGENCY NAME:** Travis County Title Company DBA DHI Title of New Mexico  
**ADDRESS:** 4400 Alameda Blvd NE Ste B, Albuquerque, NM 87113  
**CONTACT NAME:** Francis Zuniga

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	386,180
2. Less: Remitted title insurance premiums (from Schedule B)	77,178
3. Retained title insurance premiums (from Schedule B)	309,002
4. Other income (from Schedule C)	69,052
<b>5. Total Revenue</b>	<b>378,054</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	190,656
2. Owners' and partners' salaries and wages	0
3. Employee benefits	49,747
4. Rent	14,049
5. Insurance	0
6. Legal expense	0
7. Licenses, taxes and fees	1,713
8. Title plant expense and maintenance	84,044
9. Office supplies	5,001
10. Depreciation	0
11. Automobile expense	251
12. Communication expense	645
13. Education expense	501
14. Bad debts	0
15. Interest expense	0
16. Employee travel and lodging	1,102
17. Loss and loss adjustment expense (from Schedule D)	526
18. Accounting and auditing expense	0
19. Public relations expense	0
20. Other expenses (from Schedule E)	56,153
<b>21. Total Expenses</b>	<b>404,389</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	<b>(26,336)</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	0
2. Direct lobbying expense	0
3. Political contributions	0
4. State and federal income tax expense	0
5. 1/2 of meals and entertainment expense	0
6. Penalties	0
7. Country club dues	0
8. Salaries in excess of salary cap	0
9. Other excluded expenses (from Schedule E)	0
<b>10. Total Excluded Expenses</b>	<b>0</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	(26,336)

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	5,594,599

<b>Part G: Employees</b>	
1. Total number of employees	3

# NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2018*

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company	234361	46837	187,524
Chicago Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
First National Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
National Title Insurance of New York, Inc.			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company	151819	30341	121,478
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	<b>386180</b>	<b>77178</b>	<b>309002</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

**PERCENTAGE OF PREMIUMS REMITTED MUST BE GREATER THAN OR EQUAL TO 20%**

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2018*

<b>Part A: Description of Income Item</b>		
1.	Closing Fees	70,597
2.	Abstracting and Title Report Income	
3.	Recording Fees	(1,545)
4.	Copy Fees	
5.	Inspection Fees	
6.	Interest Income	

<b>Part B: Itemization of All Other Income</b>		
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19.		

Total Other Income (Carry forward to Schedule A, line A-4)	69,052
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<b>Part C: Commitments Not Paid</b>			<b>Premium per Commitment</b>
1.	Number of Commitments Not Paid for		\$ 100.00
2.	Premium Lost on Unpaid Commitments	\$ -	

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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2018*

Description of Expense Item		
1.	Closing Losses	526
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		526

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2018*

<b>Part A - Deductible Expenses</b>		
1.	ABSTRACT SERVICES	398
2.	OTHER EMPLOYEES	217
3.	ADVERTISING	3,720
4.	EDP SERVICES	3,807
5.	DUES AND SUBSCRIPTIONS	318
6.	TEMPORARY HELP	1,458
7.	EQUIPMENT	4,717
8.	SHIPPING EXPENSE	1,608
9.	MISCELLANEOUS	403
10.	PERSONAL PROPERTY TAX	129
11.	OVERHEAD ALLOCATION	39,379
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13.		
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20.		
Total (Carry forward to Schedule A, line B-20)		56,153

<b>Part B - Excluded Expenses</b>		
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20.		
Total (Carry forward to Schedule A, line D-9)		0

## NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

*For the Calendar Year Ending December 31, 2018*

### SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
NA				
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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## SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2018

County	Title Premiums Written
Bernalillo	168,891
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	138,564
Santa Fe	
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	78,725
TOTAL	386,180

Crosscheck with Schedule B:	386,180
Difference:	0



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*For the Calendar Year Ending December 31, 2018*

## SCHEDULE H: IDENTIFICATION OF OWNERS

1 Name of Each Individual or Entity	2 Percentage of Agency Owned	3 Description Code (see below)
DR Horton, Inc.	100.0%	RED
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
AFB	Affiliated Business Arrangement
MSA	Marketing Services Agreement
NA	None of the above