## Exhibit III

**SCHEDULE A OF THE NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

Aggregated for all Direct Operations

For the Year Ended December 31, 2018

Agencies reporting: 2

### Part A: Revenue

1. Title insurance written premiums $17,369,523
2. Less: Remitted title insurance premiums 3,473,905
3. Retained title insurance premiums 13,895,618
4. Other income 7,039,507
5. Total Revenue 20,935,125

### Part B: Expenses

1. Employees' salaries and wages 10,550,349
2. Owners' and partners' salaries and wages -
3. Employee benefits 2,210,733
4. Rent 1,198,309
5. Insurance 52,937
6. Legal expense 1,870
7. Licenses, taxes and fees 413,780
8. Title plant expense and maintenance 2,633,001
9. Office supplies 120,930
10. Depreciation 147,227
11. Automobile expense 65,259
12. Communication expense 209,473
13. Education expense 39,151
14. Bad debts 2,194
15. Interest expense -
16. Employee travel and lodging 9,637
17. Loss and loss adjustment expense 13,439
18. Accounting and auditing expense 13,074
19. Public relations expense 60,170
20. Other expenses 2,004,443
21. Total Expenses 19,745,976

### Part C: Net Income for Ratemaking Purposes

1. Income (Loss) from Operations 1,189,149

### Part D: Excluded Expenses

1. NMLTA lobbying expense 380
2. Direct lobbying expense 641
3. Political contributions -
4. State and federal income tax expense -
5. 1/2 of meals and entertainment expense 716
6. Penalties 59
7. Country club dues 17,679
8. Salaries in excess of salary cap -
9. Other excluded expenses -
10. Total Excluded Expenses 19,475

### Part E: Net Income

1. Net income as reported on the books of the agency $1,169,674

### Part F: Equity

1. Total equity as reported on balance sheet of the agency 19,170,815

### Part G: Employees

1. Total number of employees 105
NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2018

AGENCY NAME: First American Title Insurance Company
ADDRESS: P.O. BOX 4600, Scottsdale, Arizona 85261
CONTACT NAME: Gary Sandoval

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business
  one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include
  wholly-owned agencies.

Part A: Revenue

1. Title insurance written premiums (from Schedule B) 9,169,574
2. Less: Remitted title insurance premiums (from Schedule B) 1,833,915
3. Retained title insurance premiums (from Schedule B) 7,335,660
4. Other income (from Schedule C) 3,843,356
5. Total Revenue 11,179,016

Part B: Expenses

1. Employees' salaries and wages 5,144,375
2. Owners' and partners' salaries and wages 0
3. Employee benefits 1,064,219
4. Rent 685,350
5. Insurance 0
6. Legal expense 1,870
7. Licenses, taxes and fees 95,186
8. Title plant expense and maintenance 2,382,935
9. Office supplies 69,454
10. Depreciation 36,006
11. Automobile expense 7,207
12. Communication expense 150,705
13. Education expense 9,109
14. Bad debts 2,194
15. Interest expense 0
16. Employee travel and lodging (242)
17. Loss and loss adjustment expense (from Schedule D) 13,439
18. Accounting and auditing expense 13,074
19. Public relations expense 60,170
20. Other expenses (from Schedule E) 540,512
21. Total Expenses 10,275,573

Part C: Net Income for Ratemaking Purposes

1. Income (Loss) from Operations 903,443

Part D: Excluded Expenses

1. NMLTA lobbying expense 380
2. Direct lobbying expense
3. Political contributions
4. State and federal income tax expense
5. 1/2 of meals and entertainment expense 111
6. Penalties
7. Gun club dues
8. Salaries in excess of salary cap
9. Other excluded expenses (from Schedule E) 0
10. Total Excluded Expenses 491

Part E: Net Income

1. Net income as reported on the books of the agency 902,952

Part F: Equity

1. Total equity as reported on balance sheet of the agency 19,170,815

Part G: Employees

1. Total number of employees 39
# NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

## SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2018

**AGENCY NAME:** Old Republic National Title Insurance Company  
**ADDRESS:** 5501 Jefferson Street NE, Suite 100, Albuquerque, NM 87109  
**CONTACT NAME:** Suzanne Schmidt

Check One:  
- [ ] INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business  
- [ ] AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.  
- [X] DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

### Part A: Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title insurance written premiums (from Schedule B)</td>
<td>8,199,949</td>
</tr>
<tr>
<td>Less: Remitted title insurance premiums (from Schedule B)</td>
<td>1,639,990</td>
</tr>
<tr>
<td>Retained title insurance premiums (from Schedule B)</td>
<td>6,559,959</td>
</tr>
<tr>
<td>Other income (from Schedule C)</td>
<td>3,196,151</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>9,756,110</strong></td>
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</tbody>
</table>

### Part B: Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employees’ salaries and wages</td>
<td>5,405,974</td>
</tr>
<tr>
<td>Owners’ and partners’ salaries and wages</td>
<td>0</td>
</tr>
<tr>
<td>Employee benefits</td>
<td>1,146,514</td>
</tr>
<tr>
<td>Rent</td>
<td>512,959</td>
</tr>
<tr>
<td>Insurance</td>
<td>52,937</td>
</tr>
<tr>
<td>Legal expense</td>
<td>0</td>
</tr>
<tr>
<td>Licenses, taxes and fees</td>
<td>318,584</td>
</tr>
<tr>
<td>Title plant expense and maintenance</td>
<td>250,066</td>
</tr>
<tr>
<td>Office supplies</td>
<td>51,476</td>
</tr>
<tr>
<td>Depreciation</td>
<td>111,221</td>
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<tr>
<td>Automobile expense</td>
<td>58,952</td>
</tr>
<tr>
<td>Communication expense</td>
<td>58,768</td>
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<tr>
<td>Education expense</td>
<td>30,042</td>
</tr>
<tr>
<td>Bad debts</td>
<td>0</td>
</tr>
<tr>
<td>Interest expense</td>
<td>0</td>
</tr>
<tr>
<td>Employee travel and lodging</td>
<td>9,879</td>
</tr>
<tr>
<td>Loss and loss adjustment expense (from Schedule D)</td>
<td>0</td>
</tr>
<tr>
<td>Accounting and auditing expense</td>
<td>0</td>
</tr>
<tr>
<td>Public relations expense</td>
<td>0</td>
</tr>
<tr>
<td>Other expenses (from Schedule E)</td>
<td>1,463,931</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>9,470,403</strong></td>
</tr>
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</table>

### Part C: Net Income for Ratemaking Purposes

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income (Loss) from Operations</td>
<td><strong>285,707</strong></td>
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</tbody>
</table>

### Part D: Excluded Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>NMLTA lobbying expense</td>
<td>0</td>
</tr>
<tr>
<td>Direct lobbying expense</td>
<td>64</td>
</tr>
<tr>
<td>Political contributions</td>
<td>0</td>
</tr>
<tr>
<td>State and federal income tax expense</td>
<td>0</td>
</tr>
<tr>
<td>1/2 of meals and entertainment expense</td>
<td>665</td>
</tr>
<tr>
<td>Penalties</td>
<td>0</td>
</tr>
<tr>
<td>Country club dues</td>
<td>17,679</td>
</tr>
<tr>
<td>Salaries in excess of salary cap</td>
<td>0</td>
</tr>
<tr>
<td>Other excluded expenses (from Schedule E)</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Excluded Expenses</strong></td>
<td><strong>18,984</strong></td>
</tr>
</tbody>
</table>

### Part E: Net Income

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net income as reported on the books of the agency</td>
<td><strong>266,723</strong></td>
</tr>
</tbody>
</table>

### Part F: Equity

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total equity as reported on balance sheet of the agency</td>
<td>****</td>
</tr>
</tbody>
</table>

### Part G: Employees

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of employees</td>
<td><strong>66</strong></td>
</tr>
</tbody>
</table>