

Exhibit III  
SCHEDULE A OF THE NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT  
Aggregated for all Direct Operations  
For the Year Ended December 31, 2018

Agencies reporting: 2

Part A: Revenue

1. Title insurance written premiums	\$ 17,369,523
2. Less: Remitted title insurance premiums	3,473,905
3. Retained title insurance premiums	<u>13,895,618</u>
4. Other income	7,039,507
5. Total Revenue	<u>20,935,125</u>

Part B: Expenses

1. Employees' salaries and wages	10,550,349
2. Owners' and partners' salaries and wages	-
3. Employee benefits	2,210,733
4. Rent	1,198,309
5. Insurance	52,937
6. Legal expense	1,870
7. Licenses, taxes and fees	413,780
8. Title plant expense and maintenance	2,633,001
9. Office supplies	120,930
10. Depreciation	147,227
11. Automobile expense	65,259
12. Communication expense	209,473
13. Education expense	39,151
14. Bad debts	2,194
15. Interest expense	-
16. Employee travel and lodging	9,637
17. Loss and loss adjustment expense	13,439
18. Accounting and auditing expense	13,074
19. Public relations expense	60,170
20. Other expenses	2,004,443
21. Total Expenses	<u>19,745,976</u>

Part C: Net Income for Ratemaking Purposes

**1. Income (Loss) from Operations** **1,189,149**

Part D: Excluded Expenses

1. NMLTA lobbying expense	380
2. Direct lobbying expense	641
3. Political contributions	-
4. State and federal income tax expense	-
5. 1/2 of meals and entertainment expense	716
6. Penalties	59
7. Country club dues	17,679
8. Salaries in excess of salary cap	-
9. Other excluded expenses	-
10. Total Excluded Expenses	<u>19,475</u>

Part E: Net Income

1. Net income as reported on the books of the agency \$ 1,169,674

Part F: Equity

1. Total equity as reported on balance sheet of the agency 19,170,815

Part G: Employees

1. Total number of employees 105

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2018*

**AGENCY NAME:** First American Title Insurance Company  
**ADDRESS:** P.O.BOX 4600, Scottsdale, Arizona 85261  
**CONTACT NAME:** Gary Sandoval

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	9,169,574
2. Less: Remitted title insurance premiums (from Schedule B)	1,833,915
3. Retained title insurance premiums (from Schedule B)	7,335,660
4. Other income (from Schedule C)	3,843,356
<b>5. Total Revenue</b>	<b>11,179,016</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	5,144,375
2. Owners' and partners' salaries and wages	0
3. Employee benefits	1,064,219
4. Rent	685,350
5. Insurance	0
6. Legal expense	1,870
7. Licenses, taxes and fees	95,196
8. Title plant expense and maintenance	2,382,935
9. Office supplies	69,454
10. Depreciation	36,006
11. Automobile expense	7,207
12. Communication expense	150,705
13. Education expense	9,109
14. Bad debts	2,194
15. Interest expense	0
16. Employee travel and lodging	(242)
17. Loss and loss adjustment expense (from Schedule D)	13,439
18. Accounting and auditing expense	13,074
19. Public relations expense	60,170
20. Other expenses (from Schedule E)	540,512
<b>21. Total Expenses</b>	<b>10,275,573</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	903,443

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	380
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	111
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	0
<b>10. Total Excluded Expenses</b>	<b>491</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	902,952

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	19,170,815

<b>Part G: Employees</b>	
1. Total number of employees	39

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2018*

**AGENCY NAME:** Old Republic National Title Insurance Company  
**ADDRESS:** 5501 Jefferson Street NE, Suite 100, Albuquerque, NM 87109  
**CONTACT NAME:** Suzanne Schmidt

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	8,199,949
2. Less: Remitted title insurance premiums (from Schedule B)	1,639,990
3. Retained title insurance premiums (from Schedule B)	6,559,959
4. Other income (from Schedule C)	3,196,151
<b>5. Total Revenue</b>	<b>9,756,110</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	5,405,974
2. Owners' and partners' salaries and wages	0
3. Employee benefits	1,146,514
4. Rent	512,959
5. Insurance	52,937
6. Legal expense	0
7. Licenses, taxes and fees	318,584
8. Title plant expense and maintenance	250,066
9. Office supplies	51,476
10. Depreciation	111,221
11. Automobile expense	58,052
12. Communication expense	58,768
13. Education expense	30,042
14. Bad debts	0
15. Interest expense	0
16. Employee travel and lodging	9,879
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	0
19. Public relations expense	0
20. Other expenses (from Schedule E)	1,463,931
<b>21. Total Expenses</b>	<b>9,470,403</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	<b>285,707</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	0
2. Direct lobbying expense	641
3. Political contributions	0
4. State and federal income tax expense	0
5. 1/2 of meals and entertainment expense	605
6. Penalties	59
7. Country club dues	17,679
8. Salaries in excess of salary cap	0
9. Other excluded expenses (from Schedule E)	0
<b>10. Total Excluded Expenses</b>	<b>18,984</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	266,723

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	

<b>Part G: Employees</b>	
1. Total number of employees	66