**NEW MEXICO TITLE INSURANCE UNDERWRITERS STATISTICAL REPORT**

**FORM 1: STATEMENT OF INCOME AND EXPENSES**

*For Calendar Year Ending December 31, 2014*

NEW MEXICO EXPERIENCE ONLY

Insurance Company: WFG National Title Insurance Company

NAIC Code: 51152

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Do you have direct operations or affiliated agencies in New Mexico? **X**

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If you DO have direct operations or affiliated agencies in New Mexico, are the expenses that are reported by those direct operations or affiliated agencies on their Agent Statistical Reports also included on Part B below?

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### Part A: Revenue

<table>
<thead>
<tr>
<th>Item</th>
<th>Direct Operations</th>
<th>Non-Affiliated Agency Operations</th>
<th>Affiliated Agency Operations</th>
<th>Total</th>
<th>NAIC Annual Statement Schedule T</th>
<th>Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Direct premiums written</td>
<td>0</td>
<td>3,619,718</td>
<td>0</td>
<td>3,619,718</td>
<td>3,619,718</td>
<td>0</td>
</tr>
<tr>
<td>2. Direct premiums written that are retained by agent</td>
<td>0</td>
<td>2,893,404</td>
<td>0</td>
<td>2,893,404</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3. Direct premiums written that are remitted to underwriter</td>
<td>0</td>
<td>726,314</td>
<td>0</td>
<td>726,314</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Escrow and settlement service charges</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. Other title fees and service charges</td>
<td>0</td>
<td>3,850</td>
<td>0</td>
<td>3,850</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6. Total Other Income</td>
<td>0</td>
<td>3,850</td>
<td>0</td>
<td>3,850</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7. Total Revenue</td>
<td>0</td>
<td>730,164</td>
<td>0</td>
<td>730,164</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

---

**For underwriters that charge rates below the promulgated rates:**

From Form 3 | Difference
-------------|-------------
0             | 0           |

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### Part B: Corporate Expenses

Line 1 as defined per NAIC Annual Statement, STATEMENT OF INCOME Exhibit.
Lines 2 through 22 as defined per NAIC Annual Statement, EXPENSES Exhibit.

All entries should show NEW MEXICO expenses only and should NOT show any expenses reported by a direct or affiliated operation on their Agent Statistical Reports.

<table>
<thead>
<tr>
<th>Item</th>
<th>Direct Expenses</th>
<th>Non-Affiliated Agency Expenses</th>
<th>Affiliated Agency Expenses</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Losses and loss adjustment expenses incurred</td>
<td>8,612</td>
<td></td>
<td></td>
<td>8,612</td>
</tr>
<tr>
<td>2. Total personnel costs</td>
<td>359,257</td>
<td></td>
<td></td>
<td>359,257</td>
</tr>
<tr>
<td>3. Total production services purchased outside</td>
<td>23,579</td>
<td></td>
<td></td>
<td>23,579</td>
</tr>
<tr>
<td>4. Advertising</td>
<td>645</td>
<td></td>
<td></td>
<td>645</td>
</tr>
<tr>
<td>5. Boards, bureaus and associations</td>
<td>3,902</td>
<td></td>
<td></td>
<td>3,902</td>
</tr>
<tr>
<td>6. Title plant rent and maintenance</td>
<td>28,516</td>
<td></td>
<td></td>
<td>28,516</td>
</tr>
<tr>
<td>7. Claim adjustment services</td>
<td>3,801</td>
<td></td>
<td></td>
<td>3,801</td>
</tr>
<tr>
<td>8. Amounts charged off, net of recoveries</td>
<td>19,351</td>
<td></td>
<td></td>
<td>19,351</td>
</tr>
<tr>
<td>9. Marketing and promotional expenses</td>
<td>5,505</td>
<td></td>
<td></td>
<td>5,505</td>
</tr>
<tr>
<td>10. Insurance</td>
<td>8,835</td>
<td></td>
<td></td>
<td>8,835</td>
</tr>
<tr>
<td>11. Directors’ fees</td>
<td>0</td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>12. Travel and travel items</td>
<td>32,951</td>
<td></td>
<td></td>
<td>32,951</td>
</tr>
<tr>
<td>13. Rent and rent items</td>
<td>16,302</td>
<td></td>
<td></td>
<td>16,302</td>
</tr>
<tr>
<td>14. Equipment</td>
<td>1,483</td>
<td></td>
<td></td>
<td>1,483</td>
</tr>
<tr>
<td>15. Cost or depreciation of EDP equipment and software</td>
<td>31,444</td>
<td></td>
<td></td>
<td>31,444</td>
</tr>
<tr>
<td>16. Printing, stationery, books and periodicals</td>
<td>3,820</td>
<td></td>
<td></td>
<td>3,820</td>
</tr>
<tr>
<td>17. Postage, telephone, messenger and express</td>
<td>5,228</td>
<td></td>
<td></td>
<td>5,228</td>
</tr>
<tr>
<td>18. Legal and auditing</td>
<td>679</td>
<td></td>
<td></td>
<td>679</td>
</tr>
<tr>
<td>19. Total taxes, licenses and fees</td>
<td>109,739</td>
<td></td>
<td></td>
<td>109,739</td>
</tr>
<tr>
<td>20. Real estate expenses</td>
<td>0</td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>21. Real estate taxes</td>
<td>0</td>
<td></td>
<td></td>
<td>0</td>
</tr>
<tr>
<td>22. Aggregate write-ins for miscellaneous expenses</td>
<td>9,104</td>
<td></td>
<td></td>
<td>9,104</td>
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<tr>
<td>23. Total Corporate Expenses</td>
<td>0</td>
<td>672,753</td>
<td>0</td>
<td>672,753</td>
</tr>
</tbody>
</table>

---

### Part C: Net Income

1. Income (Loss)                                                      | 0              | 57,411                          | 0                           | 57,411      |
# NEW MEXICO TITLE INSURANCE UNDERWRITERS STATISTICAL REPORT

## FORM 2: RESERVES, INVESTMENT GAIN AND SURPLUS

*For Calendar Year Ending December 31, 2014*

### COUNTRYWIDE EXPERIENCE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance Company: WFG National Title Insurance Company</td>
<td></td>
</tr>
<tr>
<td>1. Known claims reserve</td>
<td>2,330,684</td>
</tr>
<tr>
<td>2. Statutory premium reserve</td>
<td>43,139,765</td>
</tr>
<tr>
<td>3. Aggregate of other reserves required by law</td>
<td>0</td>
</tr>
<tr>
<td>4. Supplemental reserve</td>
<td>0</td>
</tr>
<tr>
<td>5. Total Reserves</td>
<td>45,470,449</td>
</tr>
<tr>
<td>6. Net investment income earned</td>
<td>568,667</td>
</tr>
<tr>
<td>7. Net realized capital gains (losses)</td>
<td>50,940</td>
</tr>
<tr>
<td>8. Total net investment gain</td>
<td>619,607</td>
</tr>
<tr>
<td>9. Federal and foreign income taxes incurred</td>
<td>(606,151)</td>
</tr>
<tr>
<td>10. Surplus as regards policyholders</td>
<td>18,914,940</td>
</tr>
</tbody>
</table>
### NEW MEXICO TITLE INSURANCE UNDERWRITER'S STATISTICAL REPORT

**FORM 3: TRANSACTION REPORT**

For Calendar Year Ending December 31, 2014

NEW MEXICO EXPERIENCE ONLY

Insurance Company: WFG National Title Insurance Company

<table>
<thead>
<tr>
<th>NM Form No.</th>
<th>Trans-Action Code</th>
<th>Transaction Type</th>
<th>NMAC Regulation</th>
<th>Number of Transactions</th>
<th>Direct Premiums Written</th>
<th>Dependent On Basic Premium Rate?</th>
</tr>
</thead>
<tbody>
<tr>
<td>none</td>
<td>0001</td>
<td>Charge For Additional Chain Of Title</td>
<td>13.14.9.16</td>
<td>0</td>
<td>50</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0002</td>
<td>Charge For Unplatted Tract Of Unusual Complexity</td>
<td>13.14.9.16</td>
<td>0</td>
<td>674</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0003</td>
<td>Abstract Retirement Credit</td>
<td>13.14.9.24</td>
<td>2</td>
<td>1,710</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0004</td>
<td>Loan Policy Insuring Construction Policy - Mechanic's Lien Coverage With Evidence of Priority</td>
<td>13.14.9.40G</td>
<td>0</td>
<td>31,600</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0005</td>
<td>Loan Policy Insuring Construction Policy - Mechanic's Lien Coverage Without Evidence of Priority</td>
<td>13.14.9.40G</td>
<td>0</td>
<td>7,645</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0006</td>
<td>Owner's Policy - Mechanic's Lien Coverage - Filing Period Expired</td>
<td>13.14.10.9A</td>
<td>0</td>
<td>10,904</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0007</td>
<td>Owner's Policy - Mechanic's Lien Coverage - Filing Period Not Expired</td>
<td>13.14.10.9B</td>
<td>10</td>
<td>270,213</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0008</td>
<td>Survey Coverage Endorsement</td>
<td>13.14.9.33</td>
<td>0</td>
<td>159,987</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0009</td>
<td>Duplicate Original Policy</td>
<td>13.14.9.33</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0010</td>
<td>Navigable Streams, Lakes, etc. Standard Exceptions No. 6</td>
<td>13.14.10.29</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0011</td>
<td>Permissible Modifications - Standard Exception No. 7</td>
<td>13.14.10.35</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0012</td>
<td>Waiver of Arbitration</td>
<td>none</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0013</td>
<td>Cancellation Fee</td>
<td>13.14.9.19B</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0014</td>
<td>Permissible Deletion Standard Exception No. 8</td>
<td>13.14.10.46</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
</tbody>
</table>

**Rates Below the Promulgated Rates**

<table>
<thead>
<tr>
<th>NM Form No.</th>
<th>Trans-Action Code</th>
<th>Transaction Type</th>
<th>NMAC Regulation</th>
<th>Number of Transactions</th>
<th>Direct Premiums Written</th>
<th>Dependent On Basic Premium Rate?</th>
</tr>
</thead>
<tbody>
<tr>
<td>none</td>
<td>0016</td>
<td>Planned Unit Development Endorsement - Unpaid Assessments</td>
<td>13.14.9.29</td>
<td>0</td>
<td>675</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0017</td>
<td>Manufacture Housing Unit (Conversion Loan) Endorsement</td>
<td>13.14.9.31</td>
<td>0</td>
<td>625</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0018</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.33</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0019</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.35</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0020</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.37</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0021</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.39</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
</tbody>
</table>

**For Underwriters That Charge Rates Below the Promulgated Rates**

<table>
<thead>
<tr>
<th>NM Form No.</th>
<th>Trans-Action Code</th>
<th>Transaction Type</th>
<th>NMAC Regulation</th>
<th>Number of Transactions</th>
<th>Direct Premiums Written</th>
<th>Dependent On Basic Premium Rate?</th>
</tr>
</thead>
<tbody>
<tr>
<td>none</td>
<td>0022</td>
<td>Manufacture Housing Unit (Conversion Loan) Endorsement</td>
<td>13.14.9.33</td>
<td>0</td>
<td>625</td>
<td>Yes</td>
</tr>
<tr>
<td>none</td>
<td>0023</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.33</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0024</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.35</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0025</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.37</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
<tr>
<td>none</td>
<td>0026</td>
<td>Manufacture Housing Unit (Conversion Owner's) Endorsement</td>
<td>13.14.9.39</td>
<td>0</td>
<td>0</td>
<td>No</td>
</tr>
</tbody>
</table>

**Insurance Company:** WFG National Title Insurance Company

**NEW MEXICO TITLE INSURANCE UNDERWRITER'S STATISTICAL REPORT**

**FOR UNDERWRITERS**

**Dependent On Basic Premium Rate?**

**Rates Below the Promulgated Rates**

**For Underwriters That Charge Rates Below the Promulgated Rates**

**Insurance Company:** WFG National Title Insurance Company
<table>
<thead>
<tr>
<th>Transaction Type</th>
<th>Endorsement Code</th>
<th>Description</th>
<th>Policy Number</th>
<th>Price</th>
<th>Chargeable</th>
<th>Type of Coverage</th>
</tr>
</thead>
</table>
# NEW MEXICO TITLE INSURANCE UNDERWRITERS STATISTICAL REPORT

## FORM 4: PREMIUM DISTRIBUTION BY LIABILITY RANGE

*For Calendar Year Ending December 31, 2014*

**NEW MEXICO EXPERIENCE ONLY**

Insurance Company: WFG Nation

### Transactions that are Dependent on the Basic Premium Rate

<table>
<thead>
<tr>
<th>Liability Range ($000)</th>
<th>But no more than</th>
<th>Number of Transactions</th>
<th>Direct Premiums Written</th>
</tr>
</thead>
<tbody>
<tr>
<td>0</td>
<td>5</td>
<td>10</td>
<td>1,950</td>
</tr>
<tr>
<td>5</td>
<td>10</td>
<td>20</td>
<td>3,624</td>
</tr>
<tr>
<td>10</td>
<td>20</td>
<td>74</td>
<td>17,769</td>
</tr>
<tr>
<td>20</td>
<td>30</td>
<td>83</td>
<td>26,514</td>
</tr>
<tr>
<td>30</td>
<td>40</td>
<td>82</td>
<td>30,883</td>
</tr>
<tr>
<td>40</td>
<td>50</td>
<td>83</td>
<td>37,592</td>
</tr>
<tr>
<td>50</td>
<td>60</td>
<td>60</td>
<td>30,102</td>
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<td>60</td>
<td>70</td>
<td>75</td>
<td>42,400</td>
</tr>
<tr>
<td>70</td>
<td>80</td>
<td>100</td>
<td>63,314</td>
</tr>
<tr>
<td>80</td>
<td>90</td>
<td>81</td>
<td>54,456</td>
</tr>
<tr>
<td>90</td>
<td>100</td>
<td>84</td>
<td>59,342</td>
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<tr>
<td>100</td>
<td>200</td>
<td>833</td>
<td>708,226</td>
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<td>200</td>
<td>300</td>
<td>315</td>
<td>426,059</td>
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<td>300</td>
<td>400</td>
<td>139</td>
<td>263,514</td>
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<td>400</td>
<td>500</td>
<td>84</td>
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</tr>
<tr>
<td>500</td>
<td>1,000</td>
<td>172</td>
<td>610,271</td>
</tr>
<tr>
<td>1,000</td>
<td>2,000</td>
<td>75</td>
<td>465,254</td>
</tr>
<tr>
<td>2,000</td>
<td>3,000</td>
<td>11</td>
<td>104,128</td>
</tr>
<tr>
<td>3,000</td>
<td>4,000</td>
<td>3</td>
<td>36,503</td>
</tr>
<tr>
<td>4,000</td>
<td>5,000</td>
<td>2</td>
<td>45,044</td>
</tr>
<tr>
<td>5,000</td>
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<td>24,408</td>
</tr>
<tr>
<td>10,000</td>
<td>15,000</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>15,000</td>
<td>25,000</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>25,000</td>
<td>50,000</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>50,000</td>
<td>75,000</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>75,000</td>
<td>100,000</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Over 100,000</td>
<td></td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>All</td>
<td>2,387</td>
<td>3,259,775</td>
<td></td>
</tr>
</tbody>
</table>

Crosscheck with Form 3: 2387 3,259,775

Difference: 0 0

**Explanation for Difference (if any):**

**Note:** Include all transactions listed as "Yes" in the "Dependent on Basic Premium Rate" column of Form 3.
### NEW MEXICO TITLE INSURANCE UNDERWRITERS STATISTICAL REPORT

**FORM 5: DIRECT PAID LOSS DEVELOPMENT**

*For Calendar Year Ending December 31, 2014*

**NEW MEXICO EXPERIENCE ONLY**

Insurance Company: WFG National Title Insurance Company

<table>
<thead>
<tr>
<th>Years in Which Policies Were Written</th>
<th>Cumulative Paid Losses and Allocated Loss Adjustment Expenses at Year End (000 omitted)</th>
<th>Number of Claims Closed With Loss</th>
<th>Number of Claims Closed Without Loss</th>
<th>Total Payments during 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior 1985</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1986</td>
<td></td>
<td></td>
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</tr>
<tr>
<td>1987</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>1988</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1989</td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>1990</td>
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<td></td>
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<td></td>
</tr>
<tr>
<td>1991</td>
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<tr>
<td>1992</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1993</td>
<td></td>
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**Total:** 5 17

**New Mexico Direct Losses Paid as shown in NAIC Annual Statement Schedule T:** 12

**Difference:** 0

**Explanation for Difference (if any):**

Note: Use the same reporting instructions as for Schedule P - Part 2A of the NAIC Annual Statement, except that loss and ALAE should be DIRECT of REINSURANCE and should be NEW MEXICO claims only.
### NEW MEXICO TITLE INSURANCE UNDERWRITERS STATISTICAL REPORT

**FORM 6: DIRECT CASE BASIS RESERVES**

For Calendar Year Ending December 31, 2014

**NEW MEXICO EXPERIENCE ONLY**

Insurance Company: WFG National Title Insurance Company

<table>
<thead>
<tr>
<th>Years in Which Policies Were Written</th>
<th>Direct Premium Written ($000)</th>
<th>Case Basis Loss and Allocated Loss Adjustment Expense Reserves at Year End (000 omitted)</th>
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**Explanation for Difference (if any):**

**Note:** Use the same reporting instructions as for Schedule P - Part 2B of the NAIC Annual Statement, except that loss and ALAE should be DIRECT of REINSURANCE and should be NEW MEXICO claims only.