

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2017

AGENCY NAME: Travis County Title Company DBA DHI Title of New Mexico
ADDRESS: 4400 Alameda Blvd NE Ste B, Albuquerque, NM 87113
CONTACT NAME: Jaime McCauley

Check One:

- INDEPENDENT (NON-AFFILIATED)** Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED** Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT** Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

Part A: Revenue	
1. Title insurance written premiums (from Schedule B)	79,092
2. Less: Remitted title insurance premiums (from Schedule B)	15,792
3. Retained title insurance premiums (from Schedule B)	63,301
4. Other income (from Schedule C)	16,412
5. Total Revenue	79,713

Part B: Expenses	
1. Employees' salaries and wages	49,723
2. Owners' and partners' salaries and wages	0
3. Employee benefits	10,143
4. Rent	3,512
5. Insurance	0
6. Legal expense	0
7. Licenses, taxes and fees	1,581
8. Title plant expense and maintenance	22,048
9. Office supplies	4,201
10. Depreciation	0
11. Automobile expense	92
12. Communication expense	161
13. Education expense	0
14. Bad debts	0
15. Interest expense	0
16. Employee travel and lodging	713
17. Loss and loss adjustment expense (from Schedule D)	372
18. Accounting and auditing expense	0
19. Public relations expense	0
20. Other expenses (from Schedule E)	13,141
21. Total Expenses	105,688

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	(25,975)

Part D: Excluded Expenses	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	0
10. Total Excluded Expenses	0

Part E: Net Income	
1. Net income as reported on the books of the agency	(25,975)

Part F: Equity	
1. Total equity as reported on balance sheet of the agency	4,502,760

Part G: Employees	
1. Total number of employees	3

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SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Calendar Year Ending December 31, 2017

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company	79092	15792	63,301
Chicago Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
Total	79092	15792	63301
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

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SCHEDULE C: IDENTIFICATION OF OTHER INCOME

For the Calendar Year Ending December 31, 2017

Part A: Description of Income Item		
1.	Closing Fees	15,118
2.	Abstracting and Title Report Income	
3.	Recording Fees	1,295
4.	Copy Fees	
5.	Inspection Fees	
6.	Interest Income	

Part B: Itemization of All Other Income		
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Total Other Income (Carry forward to Schedule A, line A-4)	16,412
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Part C: Commitments Not Paid		Premium per Commitment
1.	Number of Commitments Not Paid for	\$ 100.00
2.	Premium Lost on Unpaid Commitments	\$ -

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SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

For the Calendar Year Ending December 31, 2017

Description of Expense Item		
1.	Closing Losses	372
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		372

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SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

For the Calendar Year Ending December 31, 2017

Part A - Deductible Expenses		
1.	ABSTRACT SERVICES	253
2.	EXAM AND POLICY	210
3.	EDP SERVICES	2,106
4.	EQUIPMENT	689
5.	SHIPPING EXPENSE	94
6.	MISCELLANEOUS	427
7.	PERSONAL PROPERTY TAX	65
8.	OVERHEAD ALLOCATION	9,297
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Total (Carry forward to Schedule A, line B-20)		13,141

Part B - Excluded Expenses		
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Total (Carry forward to Schedule A, line D-9)		0

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SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2017

County	Title Premiums Written
Bernalillo	50,930
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	10,799
Santa Fe	
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	17,363
TOTAL	79,092

Crosscheck with Schedule B:	79,092
Difference:	0

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SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
DR Horton, Inc.	100.0%	RED
Total	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above