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#### **AFFIDAVIT**

For the year ending December 31, 2015

EW MEXICO
ANTA FE

I, Steven Riemann, the President of Santa Fe Title Company, being duly sworn, deposes and says that all of the income, expense, and other informational items contained on the attached Schedules A through H of this named Company's Agent's Statistical Report for the year ended December 31, 2015, are a full and true statement of income and expenses in accordance with the instructions provided, according to the best of my information, knowledge, and belief.

Signature

SUBSCRIBED AND SWORN BEFORE ME this 16 day of 17 ay ..., 20 16.

Notary Public

Labruary 28 2020

My Commission Expires

OFFICIAL SEAL
Roberta Barrett-Salas
NOTARY PUBLIC
STATE OF NEW MEXICO
My Commission Expires: 7, 7,8 2,62,0



CERTIFIED PUBLIC ACCOUNTANTS | CONSULTANTS

ATKINSON & CO. LTD
6501 AMERICAS PARKWAY NE , SUITE 700 - ALBUQUERQUE, NM 87110
PO BOX 25246, ALBUQUERQUE, NM 87125
T 505 843 6492 - F 505 843 6817 - ATKINSONCPA.COM

#### INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

To the Stockholders Santa Fe Title Company

Management is responsible for the accompanying New Mexico Title Insurance Agent's Statistical Report (the Report) of Santa Fe Title Company (the Company) as of and for the year ended December 31, 2015, included in the accompanying prescribed form. We have performed our compilation engagement in accordance with *Statements on Standards for Accounting and Review Services* promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. We did not audit or review the New Mexico Title Insurance Agent's Statistical Report, nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance about whether the New Mexico Title Insurance Agent's Statistical Report is in accordance with the form prescribed by the State of New Mexico Office of Superintendent of Insurance, Title Insurance Bureau (the Bureau).

The New Mexico Title Insurance Agent's Statistical Report is presented in accordance with the requirements of the Bureau, which differ from accounting principles generally accepted in the United States of America. This report is intended solely for the information and use of the Bureau and is not intended to be and should not be used by anyone other than this specified party.

Atkinson & Co., Ltd.

Albuquerque, New Mexico May 13, 2016

#### SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

#### For the Year Ended December 31, 2015

AGENCY NAME: Santa Fe Title Company

FEDERAL I.D. NUMBER: 26-1971116

ADDRESS: 515 Don Gaspar Avenue, Santa Fe, NM

**CONTACT NAME:** Steven Riemann

Check	One:

X INDEPENDENT:

Title insurance agencies that are independently owned and write title

insurance business for one or more underwriting companies.

AFFILIATED:

A title insurance agency is an affiliated agency if 10% or more of its

ownership is held by a title.

DIRECT:

A direct operation has 100% of its ownership held directly by a title

insurance underwriter.

Part	Part A: Revenue				
1.	Title insurance written premiums (from Schedule B)	641,344			
2.	Less: Remitted title insurance premiums (from Schedule B)	147,533			
3.	Retained title insurance premiums (from Schedule B)	493,811			
	Other income (from Schedule C)	213,340			
5.	Total Revenue	707,151			

Part	B: Expenses	
1.	Employees' salaries and wages	199,019
2.	Owners' and partners' salaries and wages	113,593
3.	Employee benefits	49,692
4.	Rent	23,333
5.	Insurance	5,884
6.	Legal expense	-
7.	Licenses, taxes, and fees	218
8.	Title plant expense and maintenance	82,493
9.	Office supplies	14,949
10.	Depreciation	4,283
11.	Automobile expense	
12.	Communication expense	-
13.	Education expense	-
14.	Bad debts	-
15.	Interest expense	1,792
16.	Employee travel and lodging	28
17.	Loss and loss adjustment expense (from Schedule D)	1,740
18.	Accounting and auditing expense	2,895
19.	Public relations expense	13,542
20.	Other expenses (from Schedule E)	34,553
21.	Total Expenses	548,014

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	159,137
Part D: Excluded Expenses	
NMLTA lobbying expense	-
Direct lobbying expense	-
3. Political contributions	
State and federal income tax expense	<u>-</u>
5. 1/2 of meals and entertainment expense	(1,620)
6. Penalties	
7. Country club dues	_
8. Salaries in excess of salary cap	-
Other excluded expenses (from Schedule E)	
10. Total Excluded Expenses	(1,620)

Part E: Net Income	 
Net income as reported on the books of the agency	\$ 157,517
Part F: Equity	 
1. Total equity as reported on balance sheet of the agency	185,34

Steven Riemann, President Santa Fe Title Company

### SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Year Ended December 31, 2015

1 2 3 4

Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by This Agent		Title Premiums Remitted or Owed by This Agency to Underwriters		Title Premiums Retained by This Agency	
First American Title Insurance Company	\$	434,533	\$	106,544	\$	327,989
First National Title Insurance Company		206,811		40,989		165,822
Total	\$	641,344	\$	147,533	\$	493,811
	(Carry	total forward to	(Carry	total forward to	(Carry	total forward to
	Sched	dule A, line A-1)	Sched	lule A, line A-2)	Sche	dule A, line A-3)

Percentage of premiums remitted:

23.0%

# SCHEDULE C: IDENTIFICATION OF OTHER INCOME

De	Description of Income Item		
A.	Closing Fees	\$ 146,941	
B.	Abstracting and Title Report Income	-	
C.	Recording Fees	21,970	
D.	Copy Fees	_	
E.	Inspection Fees		
F.	Interest Income	_	

Ite	nization of All Other Income	
G.	Reimbursement Income	39,352
H.	Shipping Income	5,077

	and the same of th	
Total Other Income	(Carry forward to Schedule A, line A-4)	\$ 213 34N
Trotal Other income	(Carry forward to Schedule A, line A-4)	Ψ 2 10,040

# SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

De	Description of Expense Item		
1.	Closing Losses	\$	_
2.	Agent Errors		_
3.	Unfair Trade Practices		-
4.	Loss Adjustment Expenses		321
5.	E&O or Fidelity Insurance		1,419

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Total (Carry forward to Schedule A, line B-17)	• 30	1./401
Total (Gally formal to Golfoddio 1.)	1 1	,

# SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

Pa	rt A - Deductible Expenses	
1.	Other expenses	34,553
<u> </u>	Total (Carry forward to Schedule A, line B-20)	\$ 34,553

Pa	t B - Excluded Expenses	
1.		
	Total (Carry forward to Schedule A, line D-9)	\$

# SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
N	Relation to Your	Amount	Description Code	Reported Elsewhere in This Report
Name and Address of Affiliated Agency	Agency		Code	Report
None		\$ -		
		,		
	Total:	\$ -		

Description	Code
Income	l
Expense Allocation	Е

### SCHEDULE G: PREMIUMS BY COUNTY

	Title Premiums
County	Written
Bernalillo	\$ -
Catron	-
Chaves	
Cibola	_
Colfax	-
Curry	-
De Baca	-
Dona Ana	-
Eddy	-
Grant	-
Guadalupe	-
Harding	_
Hidalgo	
Lea	_
Lincoln	-
Los Alamos	
Luna	_
McKinley	-
Mora	-
Otero	-
Quay	-
Rio Arriba	-
Roosevelt	-
San Juan	-
San Miguel	~
Sandoval	-
Santa Fe	641,344
Sierra	-
Socorro	-
Taos	-
Torrance	-
Union	-
Valencia	_
TOTAL	\$ 641,344

Crosscheck with Schedule B:	\$ 641,344
Difference:	-

Explanation	for	Difference	lif.	an\	۱).
	101		<b>\ '''</b>	QII)	,,,

N	o	n	6

# SCHEDULE H: IDENTIFICATION OF OWNERS

For the Year Ended December 31, 2015

1 2 3

	Percentage of	Description Code
Name of Each Individual or Entity	Agency Owned	(see below)
Steven Riemann	51.00%	REA
John Salinas	20.00%	NA
Angela Riemann	19.00%	NA
Diane Woods	10.00%	NA
Total	100.00%	

Code	Description
А	Attorney
REA	Real estate agent
RED	Real estate
L	Lending institution
UW	Underwriter
NA	None of the above