

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2017*

**AGENCY NAME:** Santa Fe Abstract, LTD  
**ADDRESS:** 433 Paseo de Peralta, Santa Fe, NM 87501  
**CONTACT NAME:** Tim Vigil

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	1,522,977
2. Less: Remitted title insurance premiums (from Schedule B)	304,595
3. Retained title insurance premiums (from Schedule B)	1,218,381
4. Other income (from Schedule C)	675,581
<b>5. Total Revenue</b>	<b>1,893,962</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	1,069,244
2. Owners' and partners' salaries and wages	
3. Employee benefits	214,125
4. Rent	119,998
5. Insurance	6,769
6. Legal expense	0
7. Licenses, taxes and fees	2,163
8. Title plant expense and maintenance	146,941
9. Office supplies	7,483
10. Depreciation	5,944
11. Automobile expense	8,466
12. Communication expense	59,422
13. Education expense	0
14. Bad debts	3
15. Interest expense	0
16. Employee travel and lodging	4,914
17. Loss and loss adjustment expense (from Schedule D)	4,174
18. Accounting and auditing expense	1,919
19. Public relations expense	19,614
20. Other expenses (from Schedule E)	59,111
<b>21. Total Expenses</b>	<b>1,730,288</b>

<b>Part C: Net Income for Rate-making Purposes</b>	
1. <b>Income (Loss) from Operations</b>	163,674

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	4,459
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	780
<b>10. Total Excluded Expenses</b>	<b>5,239</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	158,435

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	1,474,081

<b>Part G: Employees</b>	
1. Total number of employees	14

# NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2017*

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company	1522977	304595	1,218,381
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	<b>1522977</b>	<b>304595</b>	<b>1218381</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2017*

<b>Part A: Description of Income Item</b>		
1.	Closing Fees	510,586
2.	Abstracting and Title Report Income	62,753
3.	Recording Fees	(1,229)
4.	Copy Fees	
5.	Inspection Fees	2,729
6.	Interest Income	

<b>Part B: Itemization of All Other Income</b>		
7.	Miscellaneous income	100,558
8.	Work Charges	185
9.		
10.		
11.		
12.		
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14.		
15.		
16.		
17.		
18.		
19.		

Total Other Income (Carry forward to Schedule A, line A-4)	675,581
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<b>Part C: Commitments Not Paid</b>		<b>Premium per Commitment</b>
1.	Number of Commitments Not Paid for	\$ 100.00
2.	Premium Lost on Unpaid Commitments	\$ -

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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2017*

Description of Expense Item		
1.	Closing Losses	4,174
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		4,174

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2017*

<b>Part A - Deductible Expenses</b>	
1. Miscellaneous Expenses	8,885
2. Computer Expenses	50,226
3.	
4.	
5.	
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19.	
20.	
Total (Carry forward to Schedule A, line B-20)	59,111

<b>Part B - Excluded Expenses</b>	
1. Charitable Contributions	780
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3.	
4.	
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19.	
20.	
Total (Carry forward to Schedule A, line D-9)	780

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*For the Calendar Year Ending December 31, 2017*

**SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES**

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
		Total:	0	

Description	Code
Income	I
Expense Allocation	E

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**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2017*

County	Title Premiums Written
Bernalillo	
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	312,566
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	
Santa Fe	1,210,411
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	
TOTAL	1,522,977

Crosscheck with Schedule B:	1,522,977
Difference:	0

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*For the Calendar Year Ending December 31, 2017*

## SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
STEWART TITLE COMPANY	100.0%	NA
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above