

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2014*

AGENCY NAME: Roosevelt County Title & Abstract Company  
 FEDERAL I.D. NUMBER:  
 ADDRESS: 121 West 2nd Street, Portales, NM 88130  
 CONTACT NAME: Ann Pettigrew

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	662,116
2. Less: Remitted title insurance premiums (from Schedule B)	97,060
3. Retained title insurance premiums (from Schedule B)	565,056
4. Other income (from Schedule C)	160,188
5. <b>Total Revenue</b>	725,244

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	207,301
2. Owners' and partners' salaries and wages	72,883
3. Employee benefits	197,594
4. Rent	24,267
5. Insurance	12,568
6. Legal expense	
7. Licenses, taxes and fees	1,269
8. Title plant expense and maintenance	20,638
9. Office supplies	15,876
10. Depreciation	2,061
11. Automobile expense	10,477
12. Communication expense	15,411
13. Education expense	
14. Bad debts	
15. Interest expense	6,069
16. Employee travel and lodging	2,262
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	11,651
19. Public relations expense	13,482
20. Other expenses (from Schedule E)	53,618
21. <b>Total Expenses</b>	667,427

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	57,817

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	0
10. <b>Total Excluded Expenses</b>	0

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	57,817

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	911,926

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## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2014*

1 Name of Each Underwriting Company for Which This Agency Charged Premiums	2 Title Premiums Written by This Agency	3 Title Premiums Remitted or Owed by This Agency to Underwriters	4 Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company	34655	6700	27,955
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company	48028	9606	38,422
EnTitle Insurance Company			0
Fidelity National Title Insurance Company	267032	13626	253,406
First American Title Insurance Company	186964	41807	145,157
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company	37929	7586	30,343
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company	87508	17735	69,773
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	<b>662116</b>	<b>97060</b>	<b>565056</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 14.7%

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2014*

<b>Description of Income Item</b>	
A. Closing Fees	96,342
B. Abstracting and Title Report Income	4,161
C. Recording Fees	
D. Copy Fees	5,733
E. Inspection Fees	
F. Interest Income	6,239

<b>Itemization of All Other Income</b>	
G. Record Searches	39,347
H. Steno Fees	8,366
I.	
J.	
K.	
L.	
M.	
N.	
O.	
P.	
Q.	
R.	
S.	

Total Other Income (Carry forward to Schedule A, line A-4)	160,188
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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2014*

Description of Expense Item		
1.	Closing Losses	
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		0

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2014*

<b>Part A - Deductible Expenses</b>		
1.	Utilities	3,165
2.	Building Repairs	49,354
3.	Miscellaneous	1,099
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
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16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line B-20)		53,618

<b>Part B - Excluded Expenses</b>		
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2.		
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16.		
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18.		
19.		
20.		
Total (Carry forward to Schedule A, line D-9)		0

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For the Calendar Year Ending December 31, 2014

## SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
Portales Escrow Company	Escrow Service	40,961	e	Yes
Total:		40,961		

Description	Code
Income	I
Expense Allocation	E

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**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2014*

County	Title Premiums Written
Bernalillo	
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	662,116
San Juan	
San Miguel	
Sandoval	
Santa Fe	
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	
TOTAL	662,116

Crosscheck with Schedule B:	662,116
Difference:	0

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## SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
Ann Pettigrew	100.0%	NA
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above