

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2013

AGENCY NAME: Old Republic National Title Insurance Company
 FEDERAL I.D. NUMBER:
 ADDRESS: 4061 Ridgerock Road
 CONTACT NAME: Lisa Frette

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

Part A: Revenue	
1. Title insurance written premiums (from Schedule B)	4,454,328
2. Less: Remitted title insurance premiums (from Schedule B)	890,866
3. Retained title insurance premiums (from Schedule B)	3,563,462
4. Other income (from Schedule C)	2,734,523
5. Total Revenue	6,297,985

Part B: Expenses	
1. Employees' salaries and wages	3,398,011
2. Owners' and partners' salaries and wages	0
3. Employee benefits	727,192
4. Rent	379,202
5. Insurance	37,126
6. Legal expense	0
7. Licenses, taxes and fees	171,639
8. Title plant expense and maintenance	199,642
9. Office supplies	39,554
10. Depreciation	90,604
11. Automobile expense	53,991
12. Communication expense	79,353
13. Education expense	0
14. Bad debts	0
15. Interest expense	0
16. Employee travel and lodging	16,911
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	9,250
19. Public relations expense	0
20. Other expenses (from Schedule E)	902,359
21. Total Expenses	6,104,834

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	193,151

Part D: Excluded Expenses	
1. NMLTA lobbying expense	0
2. Direct lobbying expense	0
3. Political contributions	0
4. State and federal income tax expense	0
5. 1/2 of meals and entertainment expense	350
6. Penalties	0
7. Country club dues	3,266
8. Salaries in excess of salary cap	0
9. Other excluded expenses (from Schedule E)	0
10. Total Excluded Expenses	3,616

Part E: Net Income	
1. Net income as reported on the books of the agency	189,535

Part F: Equity	
1. Total equity as reported on balance sheet of the agency	

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Calendar Year Ending December 31, 2013

1 Name of Each Underwriting Company for Which This Agency Charged Premiums	2 Title Premiums Written by This Agency	3 Title Premiums Remitted or Owed by This Agency to Underwriters	4 Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company	4454328	890866	3,563,462
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
Total	4454328	890866	3563462
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE C: IDENTIFICATION OF OTHER INCOME

For the Calendar Year Ending December 31, 2013

Description of Income Item	
A. Closing Fees	
B. Abstracting and Title Report Income	1,270,960
C. Recording Fees	(42,887)
D. Copy Fees	
E. Inspection Fees	12,831
F. Interest Income	

Itemization of All Other Income	
G. Escrow Fees	1,419,200
H. Plats & Special Assessments	56,567
I. Courier & Overnight Delivery	17,852
J.	
K.	
L.	
M.	
N.	
O.	
P.	
Q.	
R.	
S.	

Total Other Income (Carry forward to Schedule A, line A-4)	2,734,523
---	------------------

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

For the Calendar Year Ending December 31, 2013

Description of Expense Item		
1.	Closing Losses	
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		0

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

For the Calendar Year Ending December 31, 2013

Part A - Deductible Expenses		
1.	Utilities	10,608
2.	Advertising and Promotions	169,265
3.	Printing and Photocopying	10,253
4.	Postage and Freight	17,283
5.	Dues	10,195
6.	External Business Development Charges	64,938
7.	Donations	150
8.	External Computer Expenses	300
9.	Software Maintenance	13,106
10.	Miscellaneous Expense	21,785
11.	Bank Charges	43,036
12.	Other Purchased Services	18,615
13.	Regional Allocation	36,050
14.	Corporate Allocation	394,376
15.	Equipment	40,638
16.	Purchased Title Information	51,761
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line B-20)		902,359

Part B - Excluded Expenses		
1.		
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line D-9)		0

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

For the Calendar Year Ending December 31, 2013

SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
N/A				
Total:		0		

Description	Code
Income	I
Expense Allocation	E

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2013

County	Title Premiums Written
Bernalillo	3,013,106
Catron	0
Chaves	0
Cibola	0
Colfax	0
Curry	0
De Baca	0
Dona Ana	0
Eddy	0
Grant	0
Guadalupe	0
Harding	0
Hidalgo	0
Lea	0
Lincoln	0
Los Alamos	0
Luna	0
McKinley	0
Mora	0
Otero	0
Quay	0
Rio Arriba	0
Roosevelt	0
San Juan	0
San Miguel	0
Sandoval	1,154,770
Santa Fe	530
Sierra	0
Socorro	0
Taos	0
Torrance	0
Union	0
Valencia	285,922
TOTAL	4,454,328

Crosscheck with Schedule B:	4,454,328
Difference:	0

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

For the Calendar Year Ending December 31, 2013

SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
Republic National Title Insurance Company	100.0%	UW
Total	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above