

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2014*

AGENCY NAME: Old Republic National Title Insurance Company  
 FEDERAL I.D. NUMBER:  
 ADDRESS: 4061 Ridgerock Road  
 CONTACT NAME: Lisa Frette

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	4,701,561
2. Less: Remitted title insurance premiums (from Schedule B)	940,312
3. Retained title insurance premiums (from Schedule B)	3,761,249
4. Other income (from Schedule C)	2,694,082
5. <b>Total Revenue</b>	6,455,331

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	3,522,126
2. Owners' and partners' salaries and wages	
3. Employee benefits	781,079
4. Rent	402,610
5. Insurance	47,251
6. Legal expense	
7. Licenses, taxes and fees	180,215
8. Title plant expense and maintenance	194,811
9. Office supplies	32,775
10. Depreciation	100,362
11. Automobile expense	47,454
12. Communication expense	80,981
13. Education expense	11,639
14. Bad debts	
15. Interest expense	
16. Employee travel and lodging	18,210
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	8,125
19. Public relations expense	
20. Other expenses (from Schedule E)	948,675
21. <b>Total Expenses</b>	6,376,313

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	79,018

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	546
2. Direct lobbying expense	1,147
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	275
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	0
10. <b>Total Excluded Expenses</b>	1,968

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	77,050

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	

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## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2014*

1 Name of Each Underwriting Company for Which This Agency Charged Premiums	2 Title Premiums Written by This Agency	3 Title Premiums Remitted or Owed by This Agency to Underwriters	4 Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company	4701561	940312	3,761,249
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	<b>4701561</b>	<b>940312</b>	<b>3761249</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2014*

<b>Description of Income Item</b>		
A.	Closing Fees	0
B.	Abstracting and Title Report Income	1,265,125
C.	Recording Fees	(23,174)
D.	Copy Fees	0
E.	Inspection Fees	10,478
F.	Interest Income	0

<b>Itemization of All Other Income</b>		
G.	Escrow Fees	1,367,096
H.	Plats & Special Assessments	84,809
I.	NCBU Coordination Fee	(27,309)
J.	Messenger Fees	17,057
K.		
L.		
M.		
N.		
O.		
P.		
Q.		
R.		
S.		

Total Other Income (Carry forward to Schedule A, line A-4)	2,694,082
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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2014*

Description of Expense Item		
1.	Closing Losses	0
2.	Agent Errors	0
3.	Unfair Trade Practices	0
4.	Loss Adjustment Expenses	0
5.	E&O or Fidelity Insurance	0
Total (Carry forward to Schedule A, line B-17)		0

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2014*

<b>Part A - Deductible Expenses</b>		
1.	Purchased Title Information	78,169
2.	Utilities	11,063
3.	Advertising and Promotions	181,019
4.	Printing and Photocopying	8,039
5.	Equipment	69,125
6.	Postage and Freight	18,450
7.	External Business Development Charges	42,908
8.	External Computer Expenses	819
9.	Software Maintenance	13,655
10.	Miscellaneous Expense	8,524
11.	Bank Charges	28,552
12.	Other Purchased Services	4,982
13.	Regional Allocation	43,519
14.	Corporate Allocation	433,986
15.	Recording Processing Fee	5,865
16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line B-20)		948,675

<b>Part B - Excluded Expenses</b>		
1.		
2.		
3.		
4.		
5.		
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19.		
20.		
Total (Carry forward to Schedule A, line D-9)		0

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For the Calendar Year Ending December 31, 2014

### SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
N/A				
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2014*

County	Title Premiums Written
Bernalillo	3,253,436
Catron	0
Chaves	0
Cibola	0
Colfax	0
Curry	0
De Baca	0
Dona Ana	0
Eddy	0
Grant	0
Guadalupe	0
Harding	0
Hidalgo	0
Lea	0
Lincoln	0
Los Alamos	0
Luna	0
McKinley	0
Mora	0
Otero	0
Quay	0
Rio Arriba	0
Roosevelt	0
San Juan	0
San Miguel	0
Sandoval	1,112,960
Santa Fe	2,426
Sierra	0
Socorro	0
Taos	0
Torrance	0
Union	0
Valencia	332,739
<b>TOTAL</b>	<b>4,701,561</b>

Crosscheck with Schedule B:	4,701,561
Difference:	0

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*For the Calendar Year Ending December 31, 2014*

## SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
Republic National Title Insurance Company	100.0%	UW
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above