

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2015

AGENCY NAME: First American Title Insurance Company
ADDRESS: P.O. Box 4600, Scottsdale, Arizona 85261
CONTACT NAME: Gary Sandoval

Check One:

- INDEPENDENT (NON-AFFILIATED)** Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED** Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT** Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

Part A: Revenue	
1. Title insurance written premiums (from Schedule B)	9,463,127
2. Less: Remitted title insurance premiums (from Schedule B)	0
3. Retained title insurance premiums (from Schedule B)	9,463,127
4. Other income (from Schedule C)	2,486,203
5. Total Revenue	11,949,330

Part B: Expenses	
1. Employees' salaries and wages	5,020,451
2. Owners' and partners' salaries and wages	0
3. Employee benefits	1,093,621
4. Rent	783,361
5. Insurance	(161)
6. Legal expense	0
7. Licenses, taxes and fees	272,325
8. Title plant expense and maintenance	2,538,391
9. Office supplies	66,302
10. Depreciation	40,175
11. Automobile expense	3,982
12. Communication expense	215,217
13. Education expense	9,053
14. Bad debts	1,661
15. Interest expense	1,196
16. Employee travel and lodging	0
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	14,766
19. Public relations expense	83,247
20. Other expenses (from Schedule E)	490,340
21. Total Expenses	10,633,927

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	1,315,403

Part D: Excluded Expenses	
1. NMLTA lobbying expense	1,046
2. Direct lobbying expense	0
3. Political contributions	0
4. State and federal income tax expense	0
5. 1/2 of meals and entertainment expense	706
6. Penalties	1,856
7. Country club dues	0
8. Salaries in excess of salary cap	0
9. Other excluded expenses (from Schedule E)	0
10. Total Excluded Expenses	3,608

Part E: Net Income	
1. Net income as reported on the books of the agency	1,311,795

Part F: Equity	
1. Total equity as reported on balance sheet of the agency	16,079,025

Part G: Employees	
1. Total number of employees	38

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SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Calendar Year Ending December 31, 2015

1 Name of Each for Which This Agency Charged Premiums	2 Written by This Agency	3 Title Premiums by This Agency to Underwriters	4 Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company	9463127		9,463,127
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
Total	9463127	0	9463127
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 0.0%

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SCHEDULE C: IDENTIFICATION OF OTHER INCOME

For the Calendar Year Ending December 31, 2015

Description of Income Item		
B.	Abstracting and Title Report Income	2,466,299
C.	Recording Fees	
D.	Copy Fees	
E.	Inspection Fees	
F.	Interest Income	

Itemization of All Other Income		
G.	Messenger/Courier Fees	18,984
H.	Miscellaneous Income	920
I.		
J.		
K.		
L.		
M.		
N.		
O.		
P.		
Q.		
R.		
S.		

Total Other Income (Carry forward to Schedule A, line A-4)		2,486,203
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SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

For the Calendar Year Ending December 31, 2015

Description of Expense Item	
2.	Agent Errors
3.	Unfair Trade Practices
4.	Loss Adjustment Expenses
5.	E&O or Fidelity Insurance
Total (Carry forward to Schedule A, line B-17)	
	0

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SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

For the Calendar Year Ending December 31, 2015

Part A - Deductible Expenses	
2.	Donations/Lobbing (4,584)
3.	Trade Assn Fees 15,710
4.	Storage 422,823
5.	Furn & Equip Maint & Rep 6,409
6.	Outside Closing Fees 2,968
7.	Miscellaneous Exp 47,014
8.	
9.	
10.	
11.	
12.	
13.	
14.	
15.	
16.	
17.	
18.	
19.	
20.	
Total (Carry forward to Schedule A, line B-20) 490,340	

Part B - Excluded Expenses	
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	
9.	
10.	
11.	
12.	
13.	
14.	
15.	
16.	
17.	
18.	
19.	
20.	
Total (Carry forward to Schedule A, line D-9) 0	

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For the Calendar Year Ending December 31, 2015

SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Elsewhere in This Report?
NONE				
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2015

	Title Premiums
Bernalillo	6,668,305
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	772,081
Santa Fe	1,729,698
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	293,043
TOTAL	9,463,127

Crosscheck with Schedule B:	9,463,127
Difference:	0

