

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2015*

**AGENCY NAME:** Fidelity National Title of New Mexico Inc.  
**ADDRESS:** 8500 Menaul NE, Suite B-150  
**CONTACT NAME:** Pam Walker

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	20,333,967
2. Less: Remitted title insurance premiums (from Schedule B)	4,052,099
3. Retained title insurance premiums (from Schedule B)	16,281,868
4. Other income (from Schedule C)	(561,644)
<b>5. Total Revenue</b>	<b>15,720,224</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	11,171,326
2. Owners' and partners' salaries and wages	
3. Employee benefits	2,106,545
4. Rent	957,187
5. Insurance	103,619
6. Legal expense	185,994
7. Licenses, taxes and fees	18,750
8. Title plant expense and maintenance	343,112
9. Office supplies	256,736
10. Depreciation	147,755
11. Automobile expense	15,340
12. Communication expense	95,473
13. Education expense	28,530
14. Bad debts	
15. Interest expense	283
16. Employee travel and lodging	135,937
17. Loss and loss adjustment expense (from Schedule D)	59,097
18. Accounting and auditing expense	4,260
19. Public relations expense	244,435
20. Other expenses (from Schedule E)	699,000
<b>21. Total Expenses</b>	<b>16,573,378</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	<b>(853,154)</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	1,747
2. Direct lobbying expense	95
3. Political contributions	28
4. State and federal income tax expense	1,771,414
5. 1/2 of meals and entertainment expense	94,754
6. Penalties	4,441
7. Country club dues	4,111
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	22,544
<b>10. Total Excluded Expenses</b>	<b>1,899,135</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	(2,752,289)

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	28,342,487

<b>Part G: Employees</b>	
1. Total number of employees	120

# NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2015*

1	2	3	4
Name of Each for Which This Agency Charged Premiums	Written by This Agency	Title Premiums by This Agency to Underwriters	Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company	183675	36602	147,073
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company	76178	15181	60,997
EnTitle Insurance Company			0
Fidelity National Title Insurance Company	20074114	4000316	16,073,798
First American Title Insurance Company			0
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	<b>20333967</b>	<b>4052099</b>	<b>16281868</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 19.9%

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2015*

<b>Description of Income Item</b>	
B. Abstracting and Title Report Income	
C. Recording Fees	
D. Copy Fees	
E. Inspection Fees	1,736
F. Interest Income	677

<b>Itemization of All Other Income</b>	
G. Report Fees	29,251
H. Wire Transfer Fees	316,198
I. TSG Search Fees	221,861
J. Plant Usage Fees	11,802
K. Postage and Shipping Income	33,082
L. Intercompany Revenue Sharing Fee	(1,514,058)
M. Other Income	337,807
N.	
O.	
P.	
Q.	
R.	
S.	

<b>Total Other Income (Carry forward to Schedule A, line A-4)</b>	<b>(561,644)</b>
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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2015*

Description of Expense Item	
2.	Agent Errors
3.	Unfair Trade Practices
4.	Loss Adjustment Expenses
5.	E&O or Fidelity Insurance

Total (Carry forward to Schedule A, line B-17)	59,097
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## SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

*For the Calendar Year Ending December 31, 2015*

Part A - Deductible Expenses		
2.	Outsourced Services	64,380
3.	Professional Fees and Dues	349,867
4.	Recording Fees	6,425
5.	Operating Expenses	81,492
6.	Building and Equipment Expenses	55,037
7.	Records Moving and Storage	141,799
8.		
9.		
10.		
11.		
12.		
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14.		
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16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line B-20)		699,000

Part B - Excluded Expenses		
1.	Charitable Contributions	22,544
2.		
3.		
4.		
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18.		
19.		
20.		
Total (Carry forward to Schedule A, line D-9)		22,544

# NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

For the Calendar Year Ending December 31, 2015

## SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Elsewhere in This Report?
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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## SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2015

	Title Premiums
Bernalillo	12,573,050
Catron	3,218
Chaves	791,828
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	105,829
Roosevelt	
San Juan	6
San Miguel	
Sandoval	2,744,143
Santa Fe	2,567,340
Sierra	
Socorro	
Taos	554,194
Torrance	80
Union	
Valencia	994,279
TOTAL	20,333,967

Crosscheck with Schedule B:	20,333,967
Difference:	0

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For the Calendar Year Ending December 31, 2015

## SCHEDULE H: IDENTIFICATION OF OWNERS

1 Individual or Entity	2 Agency Owned	3 Code (see below)
FNTS Holdings, Inc,	100.0%	NA
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above