

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2013

AGENCY NAME: Fidelity National Title of New Mexico Inc.
 FEDERAL I.D. NUMBER:
 ADDRESS: 8500 Menaul NE, Suite B-150
 CONTACT NAME: Pam Walker

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

Part A: Revenue	
1. Title insurance written premiums (from Schedule B)	21,729,524
2. Less: Remitted title insurance premiums (from Schedule B)	4,317,125
3. Retained title insurance premiums (from Schedule B)	17,412,399
4. Other income (from Schedule C)	4,581,419
5. Total Revenue	21,993,818

Part B: Expenses	
1. Employees' salaries and wages	11,985,643
2. Owners' and partners' salaries and wages	
3. Employee benefits	2,491,314
4. Rent	1,041,825
5. Insurance	125,065
6. Legal expense	169,787
7. Licenses, taxes and fees	13,728
8. Title plant expense and maintenance	292,205
9. Office supplies	333,558
10. Depreciation	105,183
11. Automobile expense	11,684
12. Communication expense	187,882
13. Education expense	(3,766)
14. Bad debts	(4,926)
15. Interest expense	131
16. Employee travel and lodging	247,368
17. Loss and loss adjustment expense (from Schedule D)	211,681
18. Accounting and auditing expense	5,953
19. Public relations expense	290,958
20. Other expenses (from Schedule E)	998,661
21. Total Expenses	18,503,934

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	3,489,884

Part D: Excluded Expenses	
1. NMLTA lobbying expense	2,153
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	1,603,285
5. 1/2 of meals and entertainment expense	34,856
6. Penalties	109
7. Country club dues	9,156
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	14,598
10. Total Excluded Expenses	1,664,157

Part E: Net Income	
1. Net income as reported on the books of the agency	1,825,727

Part F: Equity	
1. Total equity as reported on balance sheet of the agency	

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SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Calendar Year Ending December 31, 2013

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by This Agency	Title Premiums Remitted or Owed by This Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company	21729524	4317125	17,412,399
First American Title Insurance Company			0
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
Total	21729524	4317125	17412399
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 19.9%

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SCHEDULE C: IDENTIFICATION OF OTHER INCOME

For the Calendar Year Ending December 31, 2013

Description of Income Item		
A.	Closing Fees	4,717,725
B.	Abstracting and Title Report Income	
C.	Recording Fees	
D.	Copy Fees	
E.	Inspection Fees	
F.	Interest Income	

Itemization of All Other Income		
G.	Report fees	109,205
H.	Wire transfer fees	294,962
I.	Revenue sharing fee - cash back	(73,345)
J.	Other title related fees	368
K.	Other income	227,176
L.	Earnings credit	(6,244)
M.	Notary fees	(30)
N.	Plant usage fees	17,479
O.	Intercompany revenue sharing fees	(1,203,216)
P.	TSG search fees	445,052
Q.	Postage and shipping income	52,287
R.		
S.		

Total Other Income (Carry forward to Schedule A, line A-4)	4,581,419
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SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

For the Calendar Year Ending December 31, 2013

Description of Expense Item		
1.	Closing Losses	154,826
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	56,855
Total (Carry forward to Schedule A, line B-17)		211,681

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SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

For the Calendar Year Ending December 31, 2013

Part A - Deductible Expenses		
1.	Contractual services	119,926
2.	Office equipment expense	594,736
3.	Professional fees	283,999
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Total (Carry forward to Schedule A, line B-20)		998,661

Part B - Excluded Expenses		
1.	Charitable contributions	14,598
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Total (Carry forward to Schedule A, line D-9)		14,598

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For the Calendar Year Ending December 31, 2013

SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2013

County	Title Premiums Written
Bernalillo	13,958,509
Catron	
Chaves	634,273
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	275,900
Roosevelt	
San Juan	
San Miguel	
Sandoval	2,938,845
Santa Fe	3,258,378
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	663,619
TOTAL	21,729,524

Crosscheck with Schedule B:	21,729,524
Difference:	0

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SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
FNTS Holdings, Inc.	100.0%	NA
Total	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above