

NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

SCHEDULE A: STATEMENT OF INCOME AND EXPENSES

For the Calendar Year Ending December 31, 2017

AGENCY NAME: Fidelity National Title of New Mexico Inc.
ADDRESS: 8500 Menaul NE Ste B 150
CONTACT NAME: Pam Walker

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

Part A: Revenue	
1. Title insurance written premiums (from Schedule B)	19,464,009
2. Less: Remitted title insurance premiums (from Schedule B)	3,892,302
3. Retained title insurance premiums (from Schedule B)	15,571,207
4. Other income (from Schedule C)	5,047,447
5. Total Revenue	20,618,654

Part B: Expenses	
1. Employees' salaries and wages	10,918,523
2. Owners' and partners' salaries and wages	
3. Employee benefits	1,783,175
4. Rent	840,244
5. Insurance	90,185
6. Legal expense	80,121
7. Licenses, taxes and fees	17,575
8. Title plant expense and maintenance	397,097
9. Office supplies	266,330
10. Depreciation	166,978
11. Automobile expense	13,582
12. Communication expense	79,853
13. Education expense	30,064
14. Bad debts	424
15. Interest expense	88
16. Employee travel and lodging	131,896
17. Loss and loss adjustment expense (from Schedule D)	211,528
18. Accounting and auditing expense	11,388
19. Public relations expense	135,399
20. Other expenses (from Schedule E)	1,377,640
21. Total Expenses	16,552,090

Part C: Net Income for Ratemaking Purposes	
1. Income (Loss) from Operations	4,066,564

Part D: Excluded Expenses	
1. NMLTA lobbying expense	475
2. Direct lobbying expense	1,246
3. Political contributions	74
4. State and federal income tax expense	1,601,780
5. 1/2 of meals and entertainment expense	107,659
6. Penalties	53
7. Country club dues	4,496
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	19,394
10. Total Excluded Expenses	1,735,177

Part E: Net Income	
1. Net income as reported on the books of the agency	2,331,387

Part F: Equity	
1. Total equity as reported on balance sheet of the agency	26,373,067

Part G: Employees	
1. Total number of employees	119

NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

SCHEDULE B: PREMIUMS BY UNDERWRITER

For the Calendar Year Ending December 31, 2017

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company	700791	22512	678,279
Commonwealth Land Title Insurance Company	236117	22393	213,724
EnTitle Insurance Company			0
Fidelity National Title Insurance Company	18527102	3847898	14,679,204
First American Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
Total	19464009	3892802	15571207
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted:

20.0%

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SCHEDULE C: IDENTIFICATION OF OTHER INCOME

For the Calendar Year Ending December 31, 2017

Part A: Description of Income Item		
1.	Closing Fees	5,480,722
2.	Abstracting and Title Report Income	
3.	Recording Fees	121,863
4.	Copy Fees	
5.	Inspection Fees	
6.	Interest Income	19,588

Part B: Itemization of All Other Income		
7.	Report Fees	(7,452)
8.	Wire Transfer Fees	349,822
9.	Other Realized Gain	39,000
10.	Plant Usage Fees	(25,259)
11.	Postage and Shipping Expense	28,832
12.	Intercompany Revenue Sharing Fee	(1,644,722)
13.	Search Fees - Non Provisional	433,831
14.	Other Income	251,222
15.		
16.		
17.		
18.		
19.		

Total Other Income (Carry forward to Schedule A, line A-4)	5,047,447
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Part C: Commitments Not Paid		Premium per Commitment
1.	Number of Commitments Not Paid for	0 \$ 100.00
2.	Premium Lost on Unpaid Commitments	\$ -

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SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES

For the Calendar Year Ending December 31, 2017

Description of Expense Item		
1.	Closing Losses	151,865
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	59,663
Total (Carry forward to Schedule A, line B-17)		211,528

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SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES

For the Calendar Year Ending December 31, 2017

Part A - Deductible Expenses	
1. Data Processing	435,809
2. Outsourced Services	215,926
3. Other Professional Fees and Dues	233,898
4. Recording Fees	146,145
5. Operating Expenses	179,679
6. Building and Equipment Expense	35,929
7. Records Moving and Storage	130,254
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20.	
Total (Carry forward to Schedule A, line B-20)	1,377,640

Part B - Excluded Expenses	
1. Charitable Contributions	19,394
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Total (Carry forward to Schedule A, line D-9)	19,394

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For the Calendar Year Ending December 31, 2017

SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
		Total:	0	

Description	Code
Income	I
Expense Allocation	E

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SCHEDULE G: PREMIUMS BY COUNTY

For the Calendar Year Ending December 31, 2017

County	Title Premiums Written
Bernalillo	12,371,529
Catron	
Chaves	791,002
Cibola	
Colfax	2,313
Curry	265
De Baca	
Dona Ana	14,683
Eddy	1,948
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	6,615
Lincoln	2,575
Los Alamos	1,804
Luna	
McKinley	2,354
Mora	
Otero	4,694
Quay	
Rio Arriba	1,753
Roosevelt	
San Juan	10,571
San Miguel	1,263
Sandoval	2,914,439
Santa Fe	2,155,359
Sierra	
Socorro	
Taos	4,332
Torrance	5,527
Union	
Valencia	1,170,986
TOTAL	19,464,009

Crosscheck with Schedule B:	19,464,009
Difference:	0

