

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2016*

AGENCY NAME: Eddy County Abstract & Title Co., LLC  
 FEDERAL I.D. NUMBER:  
 ADDRESS: 116 N Canyon Carlsbad, NM 88220  
 CONTACT NAME: George Anna Stockton

Check One:

- INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters
- AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.
- DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	210,957
2. Less: Remitted title insurance premiums (from Schedule B)	42,219
3. Retained title insurance premiums (from Schedule B)	168,738
4. Other income (from Schedule C)	234,898
<b>5. Total Revenue</b>	<b>403,636</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	172,443
2. Owners' and partners' salaries and wages	0
3. Employee benefits	14,373
4. Rent	9,000
5. Insurance	4,092
6. Legal expense	
7. Licenses, taxes and fees	3,457
8. Title plant expense and maintenance	35,149
9. Office supplies	18,969
10. Depreciation	0
11. Automobile expense	0
12. Communication expense	2,485
13. Education expense	555
14. Bad debts	
15. Interest expense	848
16. Employee travel and lodging	617
17. Loss and loss adjustment expense (from Schedule D)	10,669
18. Accounting and auditing expense	1,488
19. Public relations expense	496
20. Other expenses (from Schedule E)	18,912
<b>21. Total Expenses</b>	<b>293,553</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
<b>1. Income (Loss) from Operations</b>	<b>110,083</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	69
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	0
<b>10. Total Excluded Expenses</b>	<b>69</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	110,014

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	105,473

<b>Part G: Employees</b>	
1. Total number of employees	9

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**AFFIDAVIT**

*For Calendar Year Ending December 31, 2016*

THE STATE OF NEW MEXICO

THE COUNTY OF EDDY

I, Lynette Lough, the accounting manager of Eddy County Abstract & Title Co., LLC,, being duly sworn, deposes and says that all of the income, expense and other informational items contained on the attached Schedules A through H of this named Company's Agents Statistical Report for the year ended December 31, 2016 are a full and true statement of income and expenses in accordance with the instructions provided, according to the best of my information, knowledge and belief.



Signature

**SUBSCRIBED AND SWORN BEFORE ME** this \_\_\_\_ day of \_\_\_\_\_, 2017.

\_\_\_\_\_

Notary Public

\_\_\_\_\_

My Commission Expires

# NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2016*

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company	210957	42219	168,738
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	210957	42219	168738
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.0%

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2016*

<b>Part A: Description of Income Item</b>	
1. Closing Fees	36,903
2. Abstracting and Title Report Income	108,482
3. Recording Fees	1,126
4. Copy Fees	
5. Inspection Fees	
6. Interest Income	

<b>Part B: Itemization of All Other Income</b>	
7. Other	88,387
8.	
9.	
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19.	

Total Other Income (Carry forward to Schedule A, line A-4)	234,898
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<b>Part C: Commitments Not Paid</b>		<b>Premium per Commitment</b>
1. Number of Commitments Not Paid for	4	\$ 100.00
2. Premium Lost on Unpaid Commitments	<b>\$ 400.00</b>	

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2016*

Description of Expense Item		
1.	Closing Losses	
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	10,669
Total (Carry forward to Schedule A, line B-17)		10,669

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2016*

<b>Part A - Deductible Expenses</b>		
1.	Recording Fees	2,298
2.	Plats	4,443
3.	Utilities	6,753
4.	Misc	3,885
5.	Dues & subscriptions	1,533
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20.		
Total (Carry forward to Schedule A, line B-20)		18,912

<b>Part B - Excluded Expenses</b>		
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Total (Carry forward to Schedule A, line D-9)		0

# NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

For the Calendar Year Ending December 31, 2016

## SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
Total:		0		

Description	Code
Income	I
Expense Allocation	E

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2016*

County	Title Premiums Written
Bernalillo	
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	210,957
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	
Santa Fe	
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	
TOTAL	210,957

Crosscheck with Schedule B:	210,957
Difference:	0



# NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT

*For the Calendar Year Ending December 31, 2016*

## SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
Estate of David Lynch	100.0%	NA
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above