

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2013*

AGENCY NAME: **Bueno Title & Escrow Company LLC**  
 FEDERAL I.D. NUMBER:  
 ADDRESS: **282 Doral Court Las Cruces, NM 88011**  
 CONTACT NAME: **Kelley Jean Baskett, Bookkeeper**

Check One:

INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters

AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.

DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	626,055
2. Less: Remitted title insurance premiums (from Schedule B)	126,714
3. Retained title insurance premiums (from Schedule B)	499,341
4. Other income (from Schedule C)	229,714
<b>5. Total Revenue</b>	<b>729,054</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	430,941
2. Owners' and partners' salaries and wages	0
3. Employee benefits	10,876
4. Rent	51,804
5. Insurance	4,525
6. Legal expense	1,277
7. Licenses, taxes and fees	612
8. Title plant expense and maintenance	11,610
9. Office supplies	9,078
10. Depreciation	8,259
11. Automobile expense	1,125
12. Communication expense	12,580
13. Education expense	
14. Bad debts	0
15. Interest expense	10
16. Employee travel and lodging	3,807
17. Loss and loss adjustment expense (from Schedule D)	12,909
18. Accounting and auditing expense	17,647
19. Public relations expense	3,496
20. Other expenses (from Schedule E)	89,578
<b>21. Total Expenses</b>	<b>670,135</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	<b>58,920</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	463
<b>10. Total Excluded Expenses</b>	<b>463</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	58,457

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	109,773

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## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2013*

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by This Agency	Title Premiums Remitted or Owed by This Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company			0
Chicago Title Insurance Company	71507	14301	57,205
Commerce Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Lawyers Title Insurance Corporation			0
Old Republic National Title Insurance Company	232735	48050	184,685
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company			0
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company	321813	64363	257,450
Other			0
<b>Total</b>	<b>626055</b>	<b>126714</b>	<b>499341</b>
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted: 20.2%

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2013*

<b>Description of Income Item</b>		
A.	Closing Fees	124,055
B.	Abstracting and Title Report Income	49,968
C.	Recording Fees	40,725
D.	Copy Fees	4,457
E.	Inspection Fees	123
F.	Interest Income	0

<b>Itemization of All Other Income</b>		
G.	Admin Services	823
H.	Courier Fees	9,562
I.		
J.		
K.		
L.		
M.		
N.		
O.		
P.		
Q.		
R.		
S.		

Total Other Income (Carry forward to Schedule A, line A-4)	229,714
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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2013*

Description of Expense Item		
1.	Closing Losses	812
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	12,097
Total (Carry forward to Schedule A, line B-17)		12,909

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2013*

<b>Part A - Deductible Expenses</b>		
1.	Bank Service Charges (includes Escrow acct service chgs)	2,680
2.	Courier & Overnight Delivery	9,580
3.	Charitable Donations	745
4.	Dues & Subscriptions Expense	1,276
5.	Equipment Lease Expense	22,059
6.	Maintenance & Repairs - Office & Bldg	5,296
7.	Postage Expense	1,550
8.	Printing & Reproduction Expense	92
9.	Recording Expense	34,984
10.	1/2 Allowable Meals & Entertainment Expense	463
11.	Office Utilities Expense	10,853
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line B-20)		89,578

<b>Part B - Excluded Expenses</b>		
1.	1/2 Excluded Meals & Entertainment Expense	463
2.		
3.		
4.		
5.		
6.		
7.		
8.		
9.		
10.		
11.		
12.		
13.		
14.		
15.		
16.		
17.		
18.		
19.		
20.		
Total (Carry forward to Schedule A, line D-9)		463

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## SCHEDULE F: INCOME OR EXPENSE ALLOCATION FROM OTHER AFFILIATED ENTITIES

1	2	3	4	5
Name and Address of Affiliated Agency	Relation to Your Agency	Amount	Description Code	Reported Elsewhere in This Report?
N/A				
Total:		0		

Description	Code
Income	I
Expense Allocation	E

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**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2013*

County	Title Premiums Written
Bernalillo	
Catron	
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	626,055
Eddy	
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	
Santa Fe	
Sierra	
Socorro	
Taos	
Torrance	
Union	
Valencia	
TOTAL	626,055

Crosscheck with Schedule B:	626,055
Difference:	0

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*For the Calendar Year Ending December 31, 2013*

## SCHEDULE H: IDENTIFICATION OF OWNERS

1	2	3
Name of Each Individual or Entity	Percentage of Agency Owned	Description Code (see below)
Linda Marquette-Contarino	46.3%	
David P. Contarino	46.3%	
Billy Moya	7.5%	
<b>Total</b>	100.0%	

Code	Description
A	Attorney
REA	Real estate agent
RED	Real estate developer
L	Lending institution
UW	Underwriter
NA	None of the above