

**NEW MEXICO TITLE INSURANCE AGENTS STATISTICAL REPORT**

**SCHEDULE A: STATEMENT OF INCOME AND EXPENSES**

*For the Calendar Year Ending December 31, 2017*

**AGENCY NAME:** Alliance Abstract and Title, LLC  
**ADDRESS:** 413 California Street, Socorro, NM 87801  
**CONTACT NAME:** Lori Fernandez

Check One:

INDEPENDENT (NON-AFFILIATED) Title insurance agencies that are independently owned and write title insurance business one or more title insurance underwriters

AFFILIATED Title insurance agencies with 10% or greater ownership by a title insurance underwriter, including wholly-owned agencies.

DIRECT Agency-type operations performed by the home or branch office of a title insurance underwriter. This does NOT include wholly-owned agencies.

<b>Part A: Revenue</b>	
1. Title insurance written premiums (from Schedule B)	162,692
2. Less: Remitted title insurance premiums (from Schedule B)	32,691
3. Retained title insurance premiums (from Schedule B)	130,001
4. Other income (from Schedule C)	261,438
<b>5. Total Revenue</b>	<b>391,439</b>

<b>Part B: Expenses</b>	
1. Employees' salaries and wages	118,100
2. Owners' and partners' salaries and wages	
3. Employee benefits	
4. Rent	12,260
5. Insurance	2,500
6. Legal expense	
7. Licenses, taxes and fees	3,640
8. Title plant expense and maintenance	18,000
9. Office supplies	12,469
10. Depreciation	
11. Automobile expense	1,947
12. Communication expense	2,355
13. Education expense	
14. Bad debts	
15. Interest expense	
16. Employee travel and lodging	1,400
17. Loss and loss adjustment expense (from Schedule D)	0
18. Accounting and auditing expense	
19. Public relations expense	
20. Other expenses (from Schedule E)	20,023
<b>21. Total Expenses</b>	<b>192,694</b>

<b>Part C: Net Income for Ratemaking Purposes</b>	
1. <b>Income (Loss) from Operations</b>	<b>198,745</b>

<b>Part D: Excluded Expenses</b>	
1. NMLTA lobbying expense	
2. Direct lobbying expense	
3. Political contributions	
4. State and federal income tax expense	
5. 1/2 of meals and entertainment expense	2,222
6. Penalties	
7. Country club dues	
8. Salaries in excess of salary cap	
9. Other excluded expenses (from Schedule E)	21,430
<b>10. Total Excluded Expenses</b>	<b>23,652</b>

<b>Part E: Net Income</b>	
1. Net income as reported on the books of the agency	175,093

<b>Part F: Equity</b>	
1. Total equity as reported on balance sheet of the agency	208,000

<b>Part G: Employees</b>	
1. Total number of employees	5

# NEW MEXICO TITLE INSURANCE AGENT'S STATISTICAL REPORT

## SCHEDULE B: PREMIUMS BY UNDERWRITER

*For the Calendar Year Ending December 31, 2017*

1	2	3	4
Name of Each Underwriting Company for Which This Agency Charged Premiums	Title Premiums Written by this Agency for the Total Calendar Year Reported	Title Premiums Remitted or Owed by this Agency to Underwriters	Title Premiums Retained by This Agency
Alamo Title Insurance Company			0
Alliant National Title Insurance Company	120332	24219	96,113
Chicago Title Insurance Company			0
Commonwealth Land Title Insurance Company			0
EnTitle Insurance Company			0
Fidelity National Title Insurance Company			0
First American Title Insurance Company			0
Investors Title Insurance Company			0
Lawyers Title Insurance Corporation			0
North American Title Insurance Company			0
Old Republic National Title Insurance Company			0
Premier Land Title Insurance Company			0
Security Union Title Insurance Company			0
Stewart Title Guarantee Company	42360	8472	33,888
Ticor Title Insurance Company			0
Title Resources Guaranty Company			0
Transnation Title Insurance Company			0
WFG National Title Insurance Company			0
Other			0
<b>Total</b>	162692	32691	130001
	(Carry total forward to Schedule A, line A-1)	(Carry total forward to Schedule A, line A-2)	(Carry total forward to Schedule A, line A-3)

Percentage of premiums remitted:

20.0%

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**SCHEDULE C: IDENTIFICATION OF OTHER INCOME**

*For the Calendar Year Ending December 31, 2017*

<b>Part A: Description of Income Item</b>		
1.	Closing Fees	119,600
2.	Abstracting and Title Report Income	120,290
3.	Recording Fees	21,548
4.	Copy Fees	
5.	Inspection Fees	
6.	Interest Income	

<b>Part B: Itemization of All Other Income</b>		
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Total Other Income (Carry forward to Schedule A, line A-4)	261,438
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<b>Part C: Commitments Not Paid</b>		<b>Premium per Commitment</b>
1.	Number of Commitments Not Paid for	\$ 100.00
2.	Premium Lost on Unpaid Commitments	\$ -

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**SCHEDULE D: LOSSES AND LOSS ADJUSTMENT EXPENSES**

*For the Calendar Year Ending December 31, 2017*

Description of Expense Item		
1.	Closing Losses	
2.	Agent Errors	
3.	Unfair Trade Practices	
4.	Loss Adjustment Expenses	
5.	E&O or Fidelity Insurance	
Total (Carry forward to Schedule A, line B-17)		0

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**SCHEDULE E: IDENTIFICATION OF OTHER EXPENSES**

*For the Calendar Year Ending December 31, 2017*

<b>Part A - Deductible Expenses</b>	
1. Computer services	4,700
2. Other expenses	3,000
3. Utilities	3,883
4. Postage	8,440
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Total (Carry forward to Schedule A, line B-20)	20,023

<b>Part B - Excluded Expenses</b>	
1. Contributions	21,430
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Total (Carry forward to Schedule A, line D-9)	21,430



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**SCHEDULE G: PREMIUMS BY COUNTY**

*For the Calendar Year Ending December 31, 2017*

County	Title Premiums Written
Bernalillo	
Catron	41,354
Chaves	
Cibola	
Colfax	
Curry	
De Baca	
Dona Ana	
Eddy	60,941
Grant	
Guadalupe	
Harding	
Hidalgo	
Lea	
Lincoln	
Los Alamos	
Luna	
McKinley	
Mora	
Otero	
Quay	
Rio Arriba	
Roosevelt	
San Juan	
San Miguel	
Sandoval	
Santa Fe	
Sierra	
Socorro	60,397
Taos	
Torrance	
Union	
Valencia	
TOTAL	162,692

Crosscheck with Schedule B:	162,692
Difference:	0

