



SECTION II

B.5

Question: Do original proposal submissions require ink signatures?

Answer: Yes.

B.9

Question: Is the preference to award a single contract or multiple contracts?

Answer: While a single contract is preferred, NM OSI recognizes that multiple contracts may be awarded based on the proposals' strengths.

SECTION IV

A.1

Question: Does NM OSI have an anticipated number of outreaches to communities?

Answer: OSI does not wish to measure outreach by the number of events hosted or attended but rather by the vendor's ability to maintain a continuous presence in the community. An outreach "touch" could be as simple as calling an individual to make sure they set up an enrollment appointment or something as big as a town hall followed by an enrollment fair. Estimates show that between 25k-30k people may qualify for this program, and the goal is to reach everyone with the information they need to get health care coverage.

Question: For materials, would creation of materials include contracting with a marketing firm to develop messaging based on stakeholder feedback? Print costs to be included?

Answer: No, the creation of materials will remain with NM OSI. NM OSI may create additional materials with stakeholder feedback. Printing costs should be included in the Contractor's budget.

A.2

Question: Has an enrollment platform been identified/ built?

Answer: The enrollment platform has not been identified/built yet; however, several options are under consideration. The platform will gather data on standard eligibility factors, such as household size and income. The Contractor will not be responsible for the creation of the enrollment platform but will be responsible for training Enrollment Assistants on its use.

Question: Will multiple plans with differing benefits be offered?

Answer: Under the current proposal, enrollees under 138% FPL will have access to the Turquoise 1 plan, and enrollees between 138.01%-200% FPL will have access to the Turquoise 2 plan.

Standardized Turquoise Variants		
Plan	Turquoise 1	Turquoise 2
Deductible	\$0	\$100
Max Out of Pocket	\$200	\$1,000
Actuarial Value	99.2%	95.1%
Medical		
Low Co-Pay Medical Services		
Preventive Care/Screening/Immunization	\$0	\$0
Mental/Behavioral Health and Substance Use Disorder Outpatient Services	\$0	\$0
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and X-rays)	\$0	\$5
Speech Therapy	\$0	\$5
Occupational and Physical Therapy	\$0	\$5
Mid Co-Pay Medical Services		
Specialist Visit	\$3	\$10
Imaging (CT/PET Scans, MRIs)	\$3	\$10
Laboratory Outpatient and Professional Services	\$3	\$10
X-rays and Diagnostic Imaging	\$3	\$10
Skilled Nursing Facility	\$3	\$10
Urgent Care Facility	\$3	\$10
Higher Co-Pay Medical Services		
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	\$5	\$35
Outpatient Surgery Physician/Surgical Services	\$5	\$35
Emergency Room Services	\$30	\$40
All Inpatient Hospital Services (inc. MH/SUD)	\$30	\$40
Prescription Medications		
Generics	\$0	\$3
Preferred Brand Drugs	\$3	\$10
Preferred Specialty Drugs	\$10	\$25
Non-Preferred Brand Drugs	\$15	\$50
Non-Preferred Specialty Drugs	\$25	\$65
Specialty Drugs (weighted average of co-pays):	\$13	\$33
Services Highlighted in Blue are Subject to Deductible		

B.3.iv

Question: Does NM OSI have an anticipated number of staff for this project?

Answer: NM OSI estimates up to six (6) OSI staff will be working directly on this project.



APPENDIX D

Question: Does NM OSI have an estimated budget for this scope of work?

Answer: NM OSI estimates the first year of the full statewide outreach and enrollment program described in the scope of work will cost between \$750,000-\$1,500,000. However, we recognize the amount may fall outside this range depending on the breadth of the proposals received and the possibility of multiple contracts being awarded.